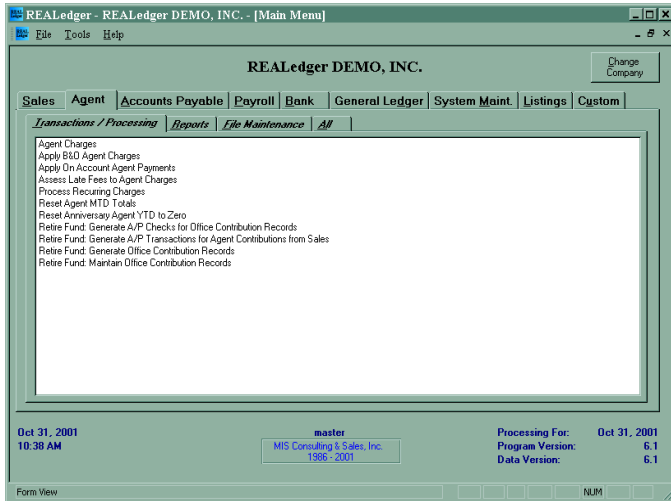




Your Complete Real Estate Accounting Solution

REALedger is a comprehensive set of tools made to manage a real estate brokerage. Including Listings, Sales Tracking, Agent Tracking, Trust Account Management and standard accounting features such as Accounts Payable, Payroll, Budgeting, and General Ledger.



Do you want to CUT OPERATING EXPENSES?

With REALedger you can establish office guidelines and standard operating procedures for your staff so that everything is paid on time and all bills are collected in a timely manner.

Do you want to retain QUALITY SALES AGENTS?

With REALedger you will triple your agent satisfaction by providing them with current, accurate, and timely commission checks and statements.

REALedger DEMO, Inc. Agent Check Stub Report			
Listing, James Q.			
Incentive Breakdown		Agent Year To Date Before these Closing:	10.4
0 - \$18,500.00	50%	Company Dollar Needed to Reach Next:	12.4
18500.01 - \$23,500.00	80%		
23500.01 - \$999,999,999.00	100%		
OT - OTHER AGENT THIS OFFICE LISTING			
Transaction #	BB-01-03025	Date Closed:	10/31/01
Seller/Buyer	OLSON/MUROSAN	Sales Price:	550,000
Address:	20824 MUR OSAN AVENUE	Post-Split Deductions	
Gross Commission:	15,000.00	Congratulations, James!	Over the threshold
Pre-Split Deductions		Transaction Fee	1
Errors & Commissions	15.00	Agent Charge	1
State BB/O/Excise Tax	225.00	Foundation Fee	3
		Retirement Fund	3
Net to Agent (1099):	7,365.00	Total to agent from this closing:	6,400.00
Net to Office:	7,365.00	Volume:	550,000
Comments:	Congratulations, James! Over the threshold		
Current Unpaid Agent Charges:			
Apply To	Tran #	Date	Description
187062	187062	12/31/98	E & O
187114	187114	12/31/98	L & I
282231	282231	10/15/00	E & O
282428	282428	10/15/00	L & I
282366	282366	10/15/00	ABEA

Do you want to REWARD the agents who are performing and TAKE ACTION with those who aren't?

With the REALedger's monthly activity report you will always have your finger on the pulse of your office.

Agents Shown: ALL	Income/Volume Monthly Activity						For Date
Offices Shown: ALL	Jan	Feb	Mar	Apr	May	Jun	
AA - OFFICE AA							
Hit, Itsa							
Net Office:		7,586	3,027	6,030	3,003		
Net Agent:		7,586	7,847	10,850	3,003		
Gross Com:		15,510	11,100	17,249	6,149		
Volume:		585,000	370,000	574,950	204,950		
Kidman, Penelope							
Net Office:		3,004	3,004	3,004	3,004		
Net Agent:		3,004	3,004	3,004	3,004		
Gross Com:		6,150	6,150	6,150	6,150		
Volume:		205,000	205,000	205,000	205,000		
Kirk, Captain James T.							
Net Office:		3,027	3,027	3,027	3,027		
Net Agent:		7,847	7,847	7,847	7,847		
Gross Com:		11,100	11,100	11,100	11,100		
Volume:		370,000	370,000	370,000	370,000		
Listing, James Q.							
Net Office:		3,992	3,992	3,992	3,992		
Net Agent:		3,992	3,992	3,992	3,992		
Gross Com:		8,160	8,160	8,160	8,160		

Do you wish you had more **TIMELY AGENT OFFICE PAYMENTS?**

With REALedger you can generate Agent Statements that will show your agents what they owe and provide them with detailed breakdowns of their charges.

REALedger DEMO, Inc. Agent Statement						
Agent Shown: Seller, Top Offices Shown: ALL			For Dates: 8/1/2000 through 8/3			
Seller, Top 456 Top Seller Avenue SEATTLE, WA 98155						
Charges This Period						
ApplyTo#	Tran #	Date	Description	Amount	B&O	
270209	270209	8/1/00	State B&O Charged on 8/1/2000 for: 95.73	1.66	Y	
270179	270179	8/1/00	City B&O Charged on 8/1/2000 for: 95.73	0.12	Y	
271402	271402	8/9/00	NWMLS - AUGUST	30.00	Y	
273035	273035	8/15/00	ABEA	35.00	Y	
272813	272813	8/15/00	E-MAIL FEE	5.00	Y	
272510	272510	8/15/00	L & I	5.73	Y	
272305	272305	8/15/00	E & O	20.00	Y	
284770	284770	8/25/00	State B&O Charged on 8/25/2000 for: 522.08	7.95	Y	
284769	284769	8/25/00	City B&O Charged on 8/25/2000 for: 522.08	2.18	Y	
Total Charges For This Period:				107.64		
Credits/Payments This Period						
Date	Description	Amount	B&O			
8/1/00	LSS001388: ASSOCIATES / HAYES	(195.02)	N			
8/25/00	BB-01-03030: DAVIS / YOSHINO	(587.02)	N			
Total Credits/Payments For This Period:				(782.04)		
ACCOUNT SUMMARY:						
Previous Balance Due:				674.40		
Payments This Period:				(782.04)		
New Charges This Period:				107.64		

Would you like to be able to **COMPARE SALES across multiple offices?**

With the REALedger Income Statement report you will always know where your biggest profits are coming from.

REALedger DEMO, Inc. Income Statement - YTD Previous Year Comparison Office Spread						
Offices Shown: ALL Projects Shown: ALL						
	Total	1999	OFFICE AA	1999	OFFICE BB	1999
REVENUE						
41100 GROSS COMMISSION REVENUE	96,666.25	96,666.25	55,391.00	55,391.00	41,275.25	41,275.25
41200 DESK FEES	147,480.00	286,401.00	1,960.00	1,820.00	145,521.00	145,521.00
41350 INTEREST INCOME	250.58	317.99	250.58	317.99		
41400 OTHER INCOME	974.49	0.00	0.00	0.00	974.49	974.49
41425 TRANSACTION FEE REVENUE	750.00	900.00	750.00	900.00		
TOTAL Commission Revenue	246,121.32	384,285.24	58,351.58	58,428.99	187,766.74	187,766.74
TOTAL REVENUE	246,121.32	384,285.24	58,351.58	58,428.99	187,766.74	187,766.74
COST OF GOODS SOLD						
51100 STANDARD SALES COMMISSIONS	32,464.63	32,464.63	32,464.63	32,464.63		
51110 100% SALES COMMISSIONS	40,184.83	40,184.83	0.00	0.00	40,184.83	40,184.83
51200 STATE B & O TAX EXPENSE	1,449.99	1,449.99	830.87	830.87	619.12	619.12
51250 CITY B & O TAX EXPENSE	282.09	282.09	110.79	110.79	171.30	171.30
51300 E & O COLLECTED FRM TRANSAC	412.5	412.5	112.5	112.5	300.00	300.00
TOTAL Cost of Sales	171,327.28	309,491.20	24,832.79	24,910.20	146,495.25	146,495.25
TOTAL COST OF GOODS SOLD	171,327.28	309,491.20	24,832.79	24,910.20	146,495.25	146,495.25
GROSS PROFIT	74,794.04	74,794.04	33,518.79	33,518.79	41,271.49	41,271.49
GENERAL AND ADMINISTRATIVE						
Promotional Expense						
61111 ADVERTISING - REIMBURSEMENT	0.00	(60.40)	0.00	0.00	0.00	0.00
61215 AGENT - TECH FEE	(1,088.00)	0.00	0.00	0.00	(1,088.00)	(1,088.00)
61340 SIGNS/INSTALLATION	0.00	(615.10)	0.00	(393.10)	0.00	0.00
TOTAL Promotional Expense	(1,164.53)	(768.23)	(62.53)	(475.83)	(1,108.00)	(1,108.00)
Payroll / Taxes						
62110 Broker's Salary	47,727.20	78,363.52	11,250.00	20,000.00	36,477.20	36,477.20
62139 Project Manager's Salary	0.00	26,667.20	0.00	26,667.20	0.00	0.00
62270 TAXES/LABOR & INDUSTRY	(401.10)	(365.04)	(320.88)	(283.92)	(80.00)	(80.00)
62275 RETRO L&I	159.46	0.00	37.89	0.00	121.57	121.57
TOTAL Payroll / Taxes	47,485.56	78,005.68	11,267.01	20,000.00	36,618.77	36,618.77

Do you need **MORE INFORMATION when making critical financial decisions for your brokerage?**

With REALedger you can pull an Earnings/Unpaid Charges report and have all that data at your fingertips.

REALedger DEMO, INC. Earnings/Projection/Unpaid Charges Report - Expanded for									
Agents Shown: ALL Offices Shown: ALL Projects Shown: ALL			Anniversary Earnings by Agent On						
AA - OFFICE AA	Incentive	Contract	End	YTD	Projected	Total	YTD	Projected	
	Reset	Date	Date	Company	Company	Company	Agent \$	Agent	
Hit, Itsa	1	7/1/81		4,800.40		4,800.40	41,784.11		
Kidman, Penelope	1	10/1/82		7,585.66		7,585.66	7,585.67		9,700.00
Kirk, Captain James	1	12/8/83			6,693.78	6,693.78			26,770.00
Listing, James Q.	1	7/1/80		6,030.30		6,030.30	10,849.97		
Priced, Modestly	1	8/1/81		7,482.01		7,482.01	7,482.03		
Seller, Bartholemew	1	9/20/82		2,363.79		2,363.79	2,363.80		
Seller, Top	1	10/26/88		1,002.66		1,002.66	1,002.66		
Salm on, Pinky	1	4/1/79	8/31/98						
AA Total:				29,264.82	6,693.78	35,958.60	71,068.24		36,482.00
BB - OFFICE BB									
Agent, Really Good	1	2/1/87					20,049.00		3,900.00
Poppycock, Tease	1	12/3/86					32,560.55		4,290.00
BB Total:				0.00	0.00	0.00	52,609.55		8,190.00
Grand Total:				29,264.82	6,693.78	35,958.60	123,677.79		44,672.00



Your Complete Real Estate Accounting Solution

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